

AIA Eastern New York Chapter
Profit & Loss Budget Overview
 January 2017 through September 2018

	Jan - Dec 17	2017 Budget	Jan - Sep 18	2018 Budget	2019 Proposed Budget	Notes
Ordinary Income/Expense						
Income						
4080 · Interest Income	47.81	50.00	35.80	50.00	50.00	
4100 · Membership Dues	28,300.00	27,000.00	27,712.50	28,000.00	28,000.00	
4450 · Marketing Income	1,110.00	5,550.00	2,390.00	3,000.00	3,000.00	
4500 · Programs/Dinners/Cont Ed	16,155.98	17,000.00	13,925.75	20,100.00	17,784.00	
4600 · AIA National	16,109.75	10,000.00	12,652.82	14,000.00	14,000.00	
Total Income	<u>61,723.54</u>	<u>59,600.00</u>	<u>56,716.87</u>	<u>65,150.00</u>	<u>62,834.00</u>	
Gross Profit	61,723.54	59,600.00	56,716.87	65,150.00	62,834.00	
Expense						
6200 · Consultants	36,503.93	32,544.00	27,585.25	36,504.00	36,104.00	
6300 · Programs/Dinners/Cont. Ed.	13,443.23	12,750.00	8,485.92	12,800.00	10,800.00	
6400 · AIA-NYS Convention	3,983.49	4,150.00	2,061.11	4,400.00	4,500.00	
6500 · Supplemental Membrship Outreach	0.00		0.00	7,000.00	7,000.00	
6700 · General	3,647.11	4,660.00	1,837.17	3,980.00	3,980.00	
6740 · Online Transaction Fee	755.13	450.00	627.97	450.00	450.00	
6800 · AIA Membership Alignment	1,683.72	5,000.00	0.00	7,000.00	7,000.00	
Total Expense	<u>60,016.61</u>	<u>59,554.00</u>	<u>40,597.42</u>	<u>72,134.00</u>	<u>69,834.00</u>	
Net Ordinary Income	<u>1,706.93</u>	<u>46.00</u>	<u>16,119.45</u>	<u>-6,984.00</u>	<u>-7,000.00</u>	
Net Income	<u><u>1,706.93</u></u>	<u><u>46.00</u></u>	<u><u>16,119.45</u></u>	<u><u>-6,984.00</u></u>	<u><u>-7,000.00</u></u>	*Up to \$7,000 identified as membeship outreach to be transferred from savings account. \$0.00 used in 2018. Bylaw approved in 2017.